

THE COVER OF THIS ISSUE IS PRINTED ON
53 lb MAROON, MEDIUM LINEN FINISH

SALISBURY Cover Paper

Supplied in the following colours:—

Fawn	Drab	Camel
Ingrain Brown	Earth	Russett
Indigo Blue	Ivy Green	Pea Green
Green	Ingrain Green	Olive
Azure	Slate	Pearl
Light Grey	Elephant	Caledonian Grey
Purple	Pastel Blue	Maroon
Royal Blue	Scarlet	White

Stocked in

40 @ 53 lb.	MEDIUM	18 × 23
50 @ 67 lb.	ROYAL	20½ × 25½
60 @ 80 lb.	D. CROWN	20½ × 30½

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R. T. TANNER & Co. Ltd
DORSET STREET, SALISBURY SQUARE
LONDON, E.C.4

Tanner's Trade Circular

TO
PRINTERS &
STATIONERS



SEPTEMBER 1923

R. T. TANNER & Co. Ltd
DORSET STREET, SALISBURY SQUARE
LONDON, E.C.4

EXCLUSIVE TRADE CIRCULATION

*Special
Notice to the Trade*

Ruling

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Department is
equipped with the
latest and most
approved machin-
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all classes of work
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AN IMPROVED TRIMMING DESK.

IT is many years ago since we introduced on to this market the Merrett's Automatic Trimming Desk. Its success has been phenomenal, the sales steadily increasing year by year as its advantages becomes more and more known and appreciated. It was introduced primarily for trimming photographic prints at a time when amateur photography was at its zenith, but its possibilities were soon realised by trade houses, by process block makers and by printers, with the result that it is not too much to say that nowadays it is to be found in every well-equipped works throughout the country.

In design the new desk is very similar to the original model except that it possesses improvements which must be patent to all. If it was necessary to leave a margin round a print, with the old model these margins had to be marked off before the cut was made; with the new model this is not necessary. The blade which comes against the cutting edge is raised, and there is a transparent celluloid plate in place of the steel plate on the table itself, so that the whole of the print may be seen during the operation of trimming. We feel sure that these advantages, which are patent No. 123967, will appeal to the practical worker. It is made in the same sizes as before and supplied at the following prices:—

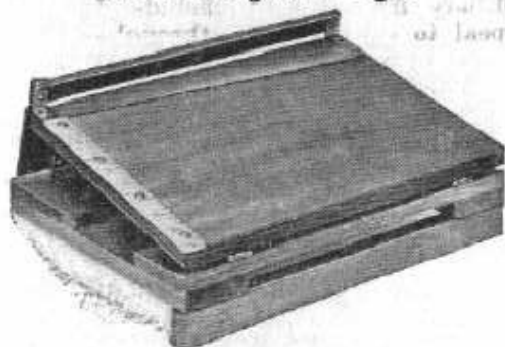
8½ inch Cut, 6 inch Rule ...	15/-
10 .. 9	31/-
12½ .. 10	42/-
15½ .. 12	65/-
24 .. 12	100/-

Larger sizes are made to order, but with these, as well as with the 24in. size, a treadle will be found a useful addition. The method of working is simplicity itself. The paper is passed under the top celluloid bar, already referred to, and the hinged table, on being pressed down cuts it cleanly, square, evenly and very quickly. A rule is set at right angles to the knife to enable the operator to measure and square the paper or print at the same time, both hands being free to hold it when the cut is made. Our readers will find this new model illustrated on the following page.

MERRETT'S NEW PATENT No. 123967

Automatic Trimming Desk

To cut margins in sight



The most EFFICIENT and PRACTICAL Print and Paper Trimmer on the market. Will trim equally well WET OR DRY

The paper is passed under the top bar, as shown in the illustration, and the hinged table on being pressed down cuts it cleanly, square, evenly and very quickly. A rule is set at right angles to the knife to enable the operator to measure and square the paper at the same time, both hands being free to hold it when the cut is made.

PRICES:

8½ inch cut, 6 inch rule	- -	15/-
10 " " 9 " "	- -	31/-
12½ " " 10 " "	- -	42/-
15½ " " 12 " "	- -	65/-
24 " " 12 " "	- -	100/-

Larger sizes made to order

A Treadle will be found a useful addition for the 24 in. size

R. T. TANNER & Co. Ltd.
DORSET ST. Salisbury Sq. LONDON, E.C.4

News in Brief

OUR readers are respectfully requested to study the special offers we make in the advertisement pages of this issue of our Trade Circular. They are of more than ordinary interest, and include "lines" which will appeal to every printer throughout the country. It will also be seen that an improved model of the Automatic Trimming Desk has been introduced to which special attention is drawn in another portion of our impression.

The net profit for year ending June 30th last of Messrs. Benn Brothers, Ltd., amounts to £25,435, whilst £11,068 was brought forward from the previous account. The directors have placed £10,000 to reserve, recommended a dividend of 17½ per cent. less tax, and carried forward £10,133.

Last month, VISCOUNT LEVERHULME was admitted to the Freedom and Livery of the Stationers' Company.

At the 15th annual meeting of the Printers' Medical Aid and Sanatoria Association it was announced that the income for the year was £8,521 8s. 5d., an increase upon the previous year of £335 4s. 11d. In 1909 the annual income was only £229 14s. 6d., which speaks volumes for the success of the Association. The number of letters issued in 1909 were 318, whereas last year the number was 14,804, an output of 292 letters per week.

We very much regret to have to announce the death, which occurred last month, of MR. CHARLES E. MUSGRAVE, the popular secretary of the London Chamber of Commerce. He started his career in life on the staff of the *City Press* and the *Citizen*.

SIR JOHN R. FINDLAY has informed the staff of the *Scotsman* that the proprietors have decided to double in the future the retiring allowance of their employees. Instead of a retiring pension of 10s. weekly for thirty years' service, increasing by 1s. yearly to 20s. per week after forty years' service, the pension allowance will be £1 per week after thirty years' service, increasing by 2s. per year till completion of a service lasting

Special Clearance Lines White & Tinted Boards

Gross		Per gross nett
63	316/4½s. White Triplex Royal	@ 8/-
50	316/7s. " " "	@ 12/6
58	831/5s. White Pulp Royal	@ 9/6
19	831/6s. " " "	@ 11/6
120	342/3½s. " " "	@ 7/-
17	Salisbury 4s. White Paste Royal	@ 10/6
33	" 5s. " " "	@ 12/6
30	276/4s. One-Sided Art Royal	@ 13/-
10	12/5s. " " "	@ 14/-
78	276/4s. " " 22½ × 28½	@ 16/6
18	204/4s. Salmon Royal	} @ 10/6
8	" Blue " "	
19	204/3s. Az. Blue. 22½ × 28½	} @ 11/6
6	" Blue " "	
4½	204/4s. Pink " "	@ 13/6
<i>10 gross lots at 3d. per gross less</i>		
50	Assorted Shades, Retree Cloth Lined Royal	@ 37/6
<i>5 gross lots at 1/- per gross less.</i>		

Double Large Cards - - 19/- per 1000

R. T. TANNER & CO. LTD.
Dorset Street, Salisbury Sq. London, E.C.4

forty years, when a maximum allowance of £2 per week will be given. The scheme is entirely non-contributory.

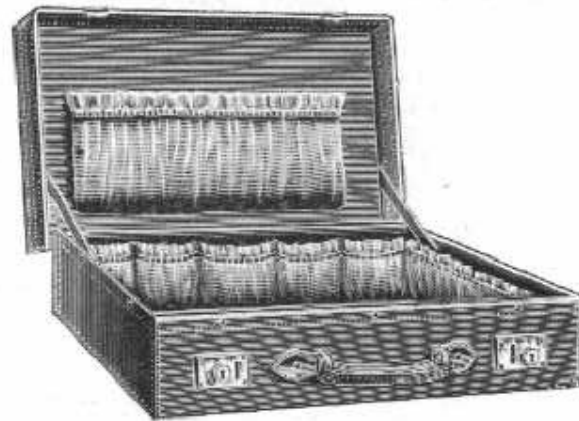
MR. H. RIVERS FLETCHER, president of the Federation of Master Printers, has written the following letter to *The Times*:—"The glaring disparity between the cost of posting printed matter from the Continent and from England was very forcibly brought to my notice yesterday. In the morning a customer handed me a circular which he had just received from a Berlin printer extolling the facilities of his press and boasting of the large contracts he has in hand for this country. I will only quote one of the advantages he offers: 'Postage for printed matter to abroad from July 1st, 1923: 50 grammes only 160 mark. Calculate this in your currency! Such dispatch by post is not subject to Customs duty.' In the afternoon I was given a current 1,000 mark note on the back of which was printed an advertisement of a local flower show. Such notes had been given away in thousands and had cost the show committee less than ¼d. each. Yet each of them would buy six 160 mark stamps—twelve circulars carried from Germany and delivered by our Post Office for ¼d., which latter, as we all know, is the minimum rate of postage in this country. Surely the need is urgent for expediting the reforms which the Postmaster-General has promised to bring into force."

In our last issue attention was drawn to the resolution passed by the Platen Printing Machine Menders' Society that there should be a Press Censorship. After some discussion the resolution was rejected at the last meeting of the London Trades' Council.

The Institute of Journalists is debating whether or not we shall have in future chartered journalists, in the same way as we have chartered accountants. The Institute is already a chartered body, and the suggestion is made that the title should be the Institute of Chartered Journalists. In order to ascertain if anything practical can be done in the matter the Council is enquiring whether it will be possible to federate all the existing literary and artistic societies.

For objecting to assist in the financing of the *Daily Herald* the Trade Union Congress has expelled the Cardroom Amalgamation Union from membership. In an interview with the *Sale and Wants Advertiser*, the secretary of the expelled union says:—"It was the considered opinion of this executive council that, as the paper was run chiefly for political propaganda, a levy in aid of it was in the nature of a political levy and consequently must receive the assent of the members before a trade union could deduct such levy from members' con-

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POLISHED HIDE BLOUSE CASE

LINED SILK MOIRETTE.
 NICKEL or GILT LOCKS, &c.

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tributions. If levies can be imposed for the purpose of financing a political paper, they could equally be imposed for running a firework factory or anything else. I am not arguing against the need of a paper, but we claim that if the workers desire a paper they will purchase it and make it a success, and if they don't want the *Herald*, and won't purchase it, all the subsidising in the world won't save it."

The late President Harding began life as a printer's devil. He eventually became a reporter, and in course of time purchased the *Star*, published in Marion, Ohio.

An American writer says:—"The printer of the future will not solicit jobs of printing. He will work with other business men in the promotion of their business. He will know how products may be best sold by advertising. He will know that advertising is the best available means of distribution, considering our densely populated communities, the vast expanse of territory that a large manufacturer must cover, and the necessity for large volume of business and a quick turnover of capital.

"While printers have been scrambling for such jobs of printing as have existed, those of the future will create printing that will sell their customers' goods and reap the higher profits that can come only by selling creative effort in conjunction with printed sheets."

MR. EDWARD P. VACHER has been elected Master of the Worshipful Company of Stationers, with MR. RICHARD BENTLEY as Upper Warden, and MR. FRED H. MILES as Under Warden.

Our contemporary, *The Printers' Register*, reports an action, heard in the Mayor's and City of London Court, which is of some importance to the trade. Stephen Roncari, a platen machine minder, claimed compensation against Messrs. W. P. Griffith & Sons, Ltd., printers, Old Bailey, E.C., for injuries received. The plaintiff had been in the employment of the defendants for more than twenty years, and during that time he had been absent on two or three occasions through illness. He attended a hospital as an out-patient, and then it was discovered that he had double wrist drop and foot drop as the result of lead poisoning caused through using printing ink and coming into contact with leaden plates. On two occasions he had gone to work as a ticket distributor in the parks to restore his health, but he now found he was totally incapacitated, due to lead poisoning. The plaintiff said he had to use printing inks of several colours, some of which contained white lead. He also handled plates in sending them down to the foundry.

For the Trade only

ENVELOPES

MADE on the premises by modern machinery and by hand in any shape or size, and in any quality or shade of papers. Send your requirements, and we will submit estimates. All commercial sizes in stock at competitive prices.



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SPECIAL
Clearance Lines
OF
ENVELOPES

			Per 1,000 net
100,000	33/8's (5 $\frac{3}{4}$ x 3 $\frac{3}{4}$)	C. Wove	@ 3/6
100,000	420/8's ditto	C. Laid	@ 4/9
30,000	730/8 $\frac{1}{2}$'s (6 x 3 $\frac{1}{2}$)	-	@ 4/-
20,000	972/Court 8vo (4 $\frac{3}{4}$ x 3 $\frac{3}{4}$)	C. Laid	@ 4/6
7,000	Burnished Large 8vo (4 $\frac{1}{4}$ x 5 $\frac{1}{4}$)	-	@ 9/6
15,000	139/ (6 $\frac{1}{4}$ x 5)	C. Laid	@ 7/6
15,000	262/8 $\frac{1}{2}$'s (6 x 3 $\frac{1}{2}$)	Cartridge	@ 6/3
9,000	262/Large 8vo	Cartridge	@ 5/9
16,000	262/ (11 x 5)	Cartridge	@ 11/6
6,000	C255 Casing (7 $\frac{1}{4}$ x 5)	-	@ 5/6
40,000	285/ (10 x 8)	Manilla	@ 12/6
70,000	Salisbury/6's Azure	Laid	@ 4/6
30,000	Azure Manilla (5 $\frac{1}{2}$ x 3 $\frac{1}{2}$)	-	@ 3/6
17,000	Ditto (6 x 3 $\frac{1}{2}$)	-	@ 4/-
30,000	Ditto (5 $\frac{3}{4}$ x 3 $\frac{3}{4}$)	-	@ 4/-
17,000	Ditto (6 $\frac{1}{4}$ x 4 $\frac{3}{4}$)	-	@ 5/9

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DORSET STREET, SALISBURY SQUARE
LONDON, E.C.4

CLEARANCE
LINES OF

Art Paper

Ref. No. 1516.

Stock as follows :

50 Reams	45 lbs.	Double Crown
70 "	50 lbs.	" "
80 "	60 lbs.	" "
40 "	90 lbs.	Quad "
60 "	100 lbs.	" "
60 "	120 lbs.	" "
16 "	90 lbs.	Double Royal

504 Sheets.

PRICE:

10 Ream
lots **4½d** per lb.

Less than 10 rm. lots 4¾d. per lb.

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SALISBURY SQUARE, LONDON E.C.4

Telephones: 7054 City (4 lines.)

Mr. Henry Gallon, the defendants' overseer, who said he had been with them for thirty-nine years, said the plaintiff's work was mainly with black ink, which contained very little lead. [Ink makers say none.—Ed. P.R.] He also used bronze blue and violet inks, which contained very little lead. During his experience he had never known of a case of lead poisoning arising through the use of printing ink. The fumes which were said to have affected the plaintiff were almost unnoticeable. The plaintiff occasionally worked with red and yellow ink. He would not employ a man if he was suffering from lead poisoning. Mr. Thomas Barry, F.C.S., M.C.S.I., said that during ten years' experience of printing inks he had never known of a case of lead poisoning to arise in that way. There might be .1 per cent. of lead in some black inks, but there was not more than .2 per cent. The plaintiff had to use a yellow insoluble powder which contained approximately 40 per cent. to 50 per cent. of lead. Judge Shewell Cooper was satisfied that the plaintiff was suffering from lead poisoning as certified by the surgeon under the Act, and he awarded him 35s. a week until further orders.

The will of Mr. G. D. Robey, of Purley, and Fenchurch Street, E.C., manufacturing stationer, of Messrs. Worrall & Robey, Ltd., shows an estate valued at £17,750, with net personalty £17,311; that of Mr. J. L. Kitcat, wholesale bookbinder, of Hatton Garden, E.C., at £21,098; that of Sir George Faudel-Phillips, chairman of Faudels, Ltd., at £109,855 9s. 9d., with net personalty £179,306 6s. 3d.; that of Mr. W. M. Jackson, publisher, of Connecticut, partner with Mr. Hooper in the *Times* issue of the "Encyclopaedia Britannica," at £18,084 in this country; that of Mr. E. P. Woodman, managing director of the Fisher Bookbinding Co., Ltd., of Herne Hill, S.E., at £5,809; that of Mr. T. Illingworth, photographic paper manufacturer, of Harlesdon, formerly of Halifax, at £157,407, with net personalty, £143,977; that of Mr. J. Neville, of Sheffield, past president of the Sheffield and District Master Printers' Association, at £2,935; that of Mr. F. Stephenson, late senior partner of Messrs. A. White & Co., printers and publishers, Finsbury Square, E.C., at £25,611; and that of Sir W. R. Nicoll, for many years editor of the *British Weekly*, at £52,757.

Last month the prospectus was issued of £2,000,000 5½ per cent. B. Mortgage Debenture Stock of the Newfoundland Power and Paper Co., Ltd., guaranteed by the Newfoundland Government. The issue follows that of a similar amount of 4½ per cent. A. Mortgage Debenture Stock guaranteed by His Majesty's Government.

THE TEXT PAGES

of this issue are printed on
"TANVILLE" Imitation Art
 60 lbs Double Demy

Stocked in:

Double Crown	- 36, 40 & 50 lbs
Quad	" 72, 80, 90 & 100 lbs
Double Demy	- 48 & 60 lbs
Quad	" 96 & 120 lbs
Double Royal	- 60, 72 & 80 lbs
Quad Cap	- 56 lbs

All 504 Sheets per Ream

Price 3³/₄d. per lb. nett
¹/₄d. per lb. reduction for 10 ream lots

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White Art Boards

(4 SHEET.)

ROYAL AND POSTAL
One Sided and Two Sided

Per Gross **15/6** ROYAL
 " " **19/6** POSTAL.
 10 Gross Lots at 6d. per Gross Reduction.

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Telephone
 CITY 7054 (3 lines.)

Telegrams
 "Tanner, Fleet, London."
(21 two words.)

The South African printing industry gives employment to over 3,500 European males, 1,000 European females, approximately 1,500 non-European males and 500 non-European females.

During the first six months of 1922 (January to June), there were five disputes, affecting 5,000 workpeople, with an aggregate duration in working days of 31,000, in the printing, paper, etc., trades, as compared with 11 disputes affecting 1,000 workpeople over an aggregate duration in working days of 28,000, during the first six months of 1923.

GENERAL BEMROSE has been appointed Chairman of the Joint Industrial Council. It is satisfactory to be able to report that all the committees connected with the Council are doing useful work in the best interests of the industry.

The British Association of Trade and Technical Journals, of which MR. ARTHUR C. BROOKES was Secretary, has amalgamated with the Weekly Newspaper and Periodical Proprietors' Association, under the title of the Periodical, Trade Press and Weekly Newspaper Proprietors' Association.

From August 6th-10th a "British Week" was held at Gothenberg, under the auspices of a representative committee formed by the Anglo-Swedish Society and the Council of the Gothenburg Jubilee Exhibition. Special permission was given by the War Office for the attendance of the Royal Artillery Band during the week.

Lack of support has caused the *Clarion* to cease publication. It was one of the most influential journals in the Socialistic world, being founded in Manchester by Mr. Robert Blatchford.

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WHITE PULP BOARDS

ROYAL (20 x 25)			
3	Sheet per gross	7/3	For 10 gross lots 6/9 per gross
4	"	8/6	" " " 8/-
5	"	10/9	" " " 10/-
6	"	12/9	" " " 12/-
7	"	15/-	" " " 14/3
POSTAL (22½ x 28½)			
3	"	9/6	" " " 9/-
4	"	11/-	" " " 10/6
5	"	13/9	" " " 13/-
6	"	16/-	" " " 15/3
7	"	19/3	" " " 18/3

R. T. TANNER & Co. Ltd., Dorset Street, E.C.4

ANYTHING IN COLOR!

Better, Quicker and Cheaper

Than can usually be obtained.

PICTORIAL :: LITHOGRAPHED :: POSTERS

(in sheets up to 44 x 64 inches)

For Shipping, Railways, Pleasure Resort Announcements, etc.

WE DO THE JOB COMPLETE, making the Designs, Drawing on Stone or Plate and Printing, delivering the work ready for your customer. We will be pleased to assist you with any part of it.

By arrangement, we will submit competitive designs at our own expense.

We also undertake every kind of

COLOR PRINTING, as SHOWCARDS, LABELS, WRAPPERS, COLORED SUPPLEMENTS, MAGAZINE INSETS, CHILDREN'S PICTURE BOOKS, PICTURE POST CARDS, VIEW BOOKS, etc.

We are also publishers of

CHROMO ALMANACS, CARD CALENDARS, DAILY, WEEKLY and MONTHLY DATE BLOCKS, DECORATIVE and ADVERTISING :: TRANSPARENCIES, SPORTS CLUB FIXTURE SHEETS, :: PICTURES FOR BOX TOPS, TRADE MARK and DECORATIVE TRANSFERS FOR ENGINEERS AND DECORATORS, Etc.

INFORMATION, SAMPLES AND PRICES ON APPLICATION.

TAYLOR BROS. THE TRADE COLOR PRINTERS, LEEDS.

Telephone : 24398.

Wires : "Almanac," Leeds.

Practical Notes

THE APPRENTICE.



REPLYING to the question: "What standard of efficiency do you suggest an apprentice should have attained upon completion of his time?" Mr. G. A. Sayers says:—"My reply is that a full-fledged apprentice should have fully acquired all the 'essentials' in the make-up of an all-round hand, viz.:—As a compositor, he must be able to spell, punctuate, and space well; he should have mastered the various problems in type bodies; be thoroughly versed in the standard measurements of book-work; able to lay down accurately formes ranging from 4 pp. to 16 pp. (at least); understand correctly the making of margins; be efficient in casting off manuscript; cognisant of the use of ornament in display; possess clear conceptions of the classification of job work and the composition of colour work; have an elementary knowledge of the use of the pencil in sketching out 'display'; competent in all kinds of tabular work, and well acquainted with the various sizes of paper, cards, etc., together with their sub-divisions.

"To attain this desideratum the apprentice's curriculum must be one of systematic gradation (such as is provided in the London School of Printing), which, though entailing in the early part of the apprentice's career some little sacrifice from the employer, would in the later part of his service more than bring its reward by the living interest awakened in the mind, together with the full-orbed efficiency resulting therefrom; while, given the qualifications enumerated, I am persuaded that such a one, on completion of his indentures, would adequately meet all the demands of the 'practical' test (at least) of the final grade of the City and Guilds Institute; and the passing of such a test might prove a suggestive one for the Society's adoption, and a solution of the alarming cry of inefficiency among the workers at the present day."

Mr. John D. Rockefeller, jun., is providing 12,000 dollars a year, for five years, to establish a library of Industrial Relations in connection with the Princeton University. It is to be in charge of Dr. Foerster, professor of economics at Princeton, and will include pamphlets, reports, books, etc., dealing with the interpretation and discussion of industrial relationship plans.

Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnership; Premises to Let and Wanted, etc.

Announcements from our customers to appear in these columns are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., LTD., when they will be forwarded to Advertisers

TO PRINTERS & STATIONERS

Advertiser, 16 years in business now giving up, requires berth where ability and knowledge would be appreciated, could manage small business. Address: MOSERON, 65 Delaford Road, South Bermondsey, S.E. 16.

F·CAP FOLIO GORDON PLATEN, complete, in first class condition. Price £30.—A. W. GLEMSFORD, Whitton Road, Twickenham.

FOR SALE—30in. Guillotine, Furnival, perfect condition. Can be seen on King. £25 or nearest offer.—B.P.W., 70 Salchester Rd., London, W 10.

GENERAL OVERSEER or Foreman - omp. is open to engagements. Good all round knowledge, reliable.—W. K. c/o R. T. TANNER & Co. Ltd.

PRINTING—Old. Established PRINTING WORKS, S.E. London for Sale. Good returns and reason for disposal. Largest (City) customer would give preferential consideration. Amount required about £2,000 including leasehold premises. Reasonable offer entertained.—S. L. c/o R. T. TANNER & Co., Ltd.

LETTERPRESS MACHINE OVERSEER shortly disengaged owing to amalgamation; all round experience, good organiser and disciplinarian.—"R." 219 St. Johns Road, Walthamstow, E.17.

EXPERIENCED PRACTICAL PRINTER, with wide knowledge of trade generally, desires post as General Overseer or Foreman Comp.—"W.K." c/o R. T. TANNER & Co., Ltd.

LETTERPRESS MACHINE ROOM MANAGEMENT desired, by a keen and competent organizer, shortly disengaged through amalgamation, age 46, full experience with all classes of work and machines, up-to-date methods, quick output assured, first class credentials, preferably Non-Soc.—"A.T." c/o R. T. TANNER & Co., Ltd.

A YOUNG MAN, aged 21, requires situation as jobbing hand in the printing, full experienced. Good references.—"R.P.W." c/o R. T. TANNER & Co., Ltd.

WANTED—A Crown Folio Second-hand Platen and Double Crown Albion Press.—W. Wood, Printer 11 West Hill, Wandsworth, S.W. 18.

WANTED—Cheap Second-hand straight run through rolling machine 30 in.—"T.H.K." c/o R. T. TANNER & Co. Ltd.

FOR SALE—Blocking Presses One Mackey 16 in. by 10 in., £12; 1 Kamps 10 1/2 in. by 7 1/2 in., £15; 1 Kamps 9 1/2 in. by 7 1/2 in., £10; 1 Kamps 16 in. by 8 in. fitted for power, as new, £30.—"C.S." c/o R. T. TANNER & Co., Ltd.

USEFUL FOUNTS in good condition, from 1/- per dozen, proofs upon application.—"B.P.W." 85, Treadgold Street, W. 10.

TO PRINTERS & STATIONERS

Advertiser urgently requires post. Thoroughly experienced letter press and lithographic printing, account book manufacture, stationery and paper buying and office control. Twelve years leading London printers. Could take charge on all office London or Provinces. Excellent references, grit and initiative.—W. F. MORRISON, 49, Bendenham Road, Putney, S.W.

MAN (young married, age 38 years, desires position as Comptroller Salesman or Estimating Clerk. Fourteen years Trade Experience.—"W.T.P." c/o R. T. TANNER & Co., Ltd.

WANTED a situation as Forewoman or Supervisor in Stationery or Vertical Filing System, such as Pockets and Expansas, etc. 1 year good reference.—Miss F. B. LEADER, 7A The Avenue, Highams Park, E.4.

GILL'S Hot Rolling Machine, by Furnival, in perfect condition, as good as new. Rolls 39 in. wide, 16 in. dia., can be heated by gas or steam. Can be inspected by appointment. MARGHANT SINGER & Co., 47 St. Mary Axe, London, E.C.3.

CHICHESTER ROYAL BOARDS

STOCKED IN LINEN FINISH ANTIQUE Finish, FRIEZE Finish

In 15 Beautiful Neutral Shades, as follows:—

FRENCH GREY	DUN GREY
ELEPHANT	CLOUD GREY
DARK GREY	FAWN
CAFE-A-LAIT	DOVE
MOTH BROWN	EARTH
COFFEE	CHOCOLATE
LAUREL	IVORY
	SLOE BLACK

ANTIQUE FINISH	25/- per gross
LINEN FINISH	27/6 " "
FRIEZE FINISH	27/6 " "

Low 2/6 per gross for 20 gross orders

THE COVER PAPER FOR MODERN REQUIREMENTS

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